

# 2020年3月期 第1四半期説明資料

## Financial Results for 1Q FY 2020

綜合警備保障株式会社

SOHGO SECURITY SERVICES CO., LTD.

Securities Code: 2331 (1st Section of TSE)



# 損益の状況(前年同期比)

# Summary of P/L

| (単位:百万円)<br>(Unit:¥ million)                                       | 20/3期1Q累計<br>1Q FY2020 | 19/3期1Q累計<br>1Q FY2019 | 前年同期比<br>(増減)<br>YoY | 前年同期比<br>(増減率%)<br>Change |
|--|------------------------|------------------------|----------------------|---------------------------|
| 売上高<br>Net sales   | 109,423                | 104,531                | 4,892                | 4.7%                      |
| 売上総利益<br>Gross profit  | 26,571                 | 25,199                 | 1,371                | 5.4%                      |
| 営業利益<br>Operating income   | 7,181                  | 5,937                  | 1,244                | 21.0%                     |
| 経常利益<br>Ordinary income  | 7,717                  | 6,079                  | 1,637                | 26.9%                     |
| 親会社株主に帰属する<br>四半期純利益<br>Profit attributable to<br>owners of parent | 4,547                  | 3,462                  | 1,085                | 31.3%                     |

# 業務別売上高の状況(前年同期比) Net Sales by Service Type

| (単位:百万円)<br>(Unit: ¥ million) |   | 20/3期1Q累計<br>1Q FY2020 |                            | 19/3期1Q累計<br>1Q FY2019 |                            | 前年同期比<br>(増減) | 前年同期比<br>(増減率%) |
|-------------------------------|---|------------------------|----------------------------|------------------------|----------------------------|---------------|-----------------|
|                               |   | 売上<br>Amount           | 構成比(%)<br>% to total sales | 売上<br>Amount           | 構成比(%)<br>% to total sales | YoY           | Change          |
| Security Services<br>セキュリティ事業 | 機械警備業務<br>Electronic Security Services                                | 41,510                 | 37.9%                      | 41,589                 | 39.8%                      | -79           | -0.2%           |
|                               | 常駐警備業務<br>Stationed Security Services                                 | 28,862                 | 26.4%                      | 27,167                 | 26.0%                      | 1,694         | 6.2%            |
|                               | 警備輸送業務<br>Transportation Security Services                            | 15,989                 | 14.6%                      | 15,416                 | 14.7%                      | 572           | 3.7%            |
|                               | 総合管理・防災事業<br>General Property Management and Fire Protection Services | 15,184                 | 13.9%                      | 12,973                 | 12.4%                      | 2,211         | 17.0%           |
|                               | 介護事業<br>Long-term Care Services                                       | 6,784                  | 6.2%                       | 6,348                  | 6.1%                       | 436           | 6.9%            |
|                               | その他<br>Other Services   | 1,091                  | 1.0%                       | 1,035                  | 1.0%                       | 56            | 5.4%            |
|                               | 総合計<br>Total  | 109,423                | 100.0%                     | 104,531                | 100.0%                     | 4,892         | 4.7%            |

# 業績見通し Business Plan for FY 2020

| (単位: 百万円)<br>(Unit: ¥ million)                                    | 20/3期計画<br>Plan FY2020 | 利益率(%)<br>Profit ratio | 前期比(増減)<br>YoY | 前期比(増減率%)<br>Change |
|---|------------------------|------------------------|----------------|---------------------|
| 売上高<br>Net sales  | 465,000                | -                      | 21,464         | 4.8%                |
| 営業利益<br>Operating income  | 34,600                 | 7.4%                   | 2,319          | 7.2%                |
| 経常利益<br>Ordinary income   | 36,500                 | 7.8%                   | 2,618          | 7.7%                |
| 親会社株主に帰属する<br>当期純利益<br>Profit attributable to<br>owners of parent | 23,000                 | 4.9%                   | 730            | 3.3%                |

本資料に記載されている当社の現在の計画、戦略などのうち、歴史的  
事実でないものは、将来の業績等に関する見通しであり、リスクや不確定  
な要因を含んでおります。

そのため、実際の業績につきましては、経済情勢・競合状況・技術革新  
等のさまざまな要因により、これら見通しと大きく異なる結果となることが  
あり得ます。

Figures regarding the company's current plans and strategies that  
are not historical facts are forecasts of future performance, which  
contain risks and uncertainty.

Actual performance may differ widely from these figures as a result  
of economic conditions, competitive situation, progress in technology  
and other factors. Investors are advised to use independent judgement  
before making any investment.