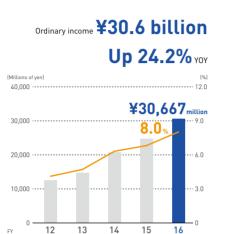
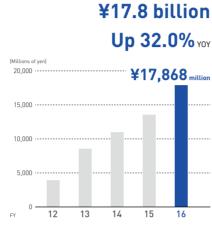
Financial and Non-Financial Highlights

Ordinary Income / Ordinary Income Margin



Ordinary Income — Ordinary Income Ratio

Profit Attributable to Owners of Parent



Number of Employees

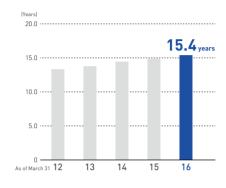


Number of Employees by Gender
(Non-Consolidated)



Average Number of Years of Continuous Service

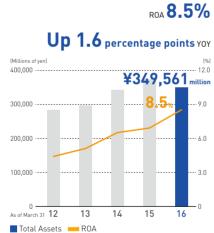
15.4 years
Up 0.5% yor



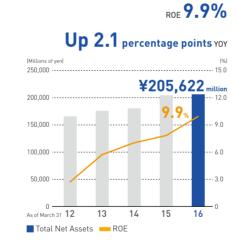
Dividends per Share



Total Assets / ROA

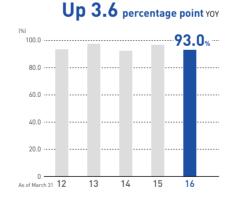


Total Net Assets / ROE



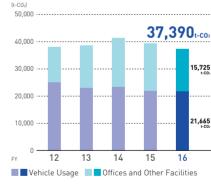
Percentage of Employees Returning to Work after Childcare Leave (Non-Consolidated, Total for Male and Female Employees)

93.0%



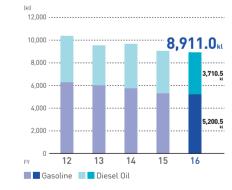
CO₂ Emissions Volume





Fuel Usage by Vehicles
(Non-Consolidated)

8,911.0 kl Down 1.3% yoy



| | | | WITEHOLIS OF YE |
|---|---------|---------|-----------------|
| Fiscal year | 2014 | 2015 | 2016 |
| Fiscal year | | | |
| Net sales | 328,209 | 365,749 | 381,818 |
| Ordinary income | 20,745 | 24,700 | 30,667 |
| Profit attributable to owners of parent | 10,955 | 13,534 | 17,868 |
| Capital expenditures | 19,617 | 13,627 | 14,875 |
| Depreciation and amortization | 9,198 | 11,331 | 12,109 |
| At the end of fiscal year | | | |
| Total assets | 342,495 | 373,863 | 349,561 |
| Total net assets | 180,205 | 204,363 | 205,622 |

| Fiscal year | 2014 | 2015 | 2016 |
|---|----------|----------|----------|
| Per share (Yen) | | | |
| Profit attributable to owners of parent | 108.99 | 134.65 | 177.77 |
| Net assets | 1,574.74 | 1,800.15 | 1,805.09 |
| Dividends | 30.00 | 38.00 | 50.00 |
| Ratios (%) | | | |
| Ordinary income margin | 6.3 | 6.8 | 8.0 |
| Return on assets (ROA) | 6.5 | 6.9 | 8.5 |
| Return on equity (ROE) | 7.0 | 7.8 | 9.9 |
| | | | |

Percentage of Administrative
Positions Filled by Women
(Non-Consolidated)
(As of April 1, 2016)

Number of Children Participating in ALSOK ANSHIN KYOSHITSU Classes (As of March 31, 2016) Aggregate total of

1,235,803



Number of Individuals Completing First-Aid Training

(As of March 31, 2016)

Total of 16,755



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