

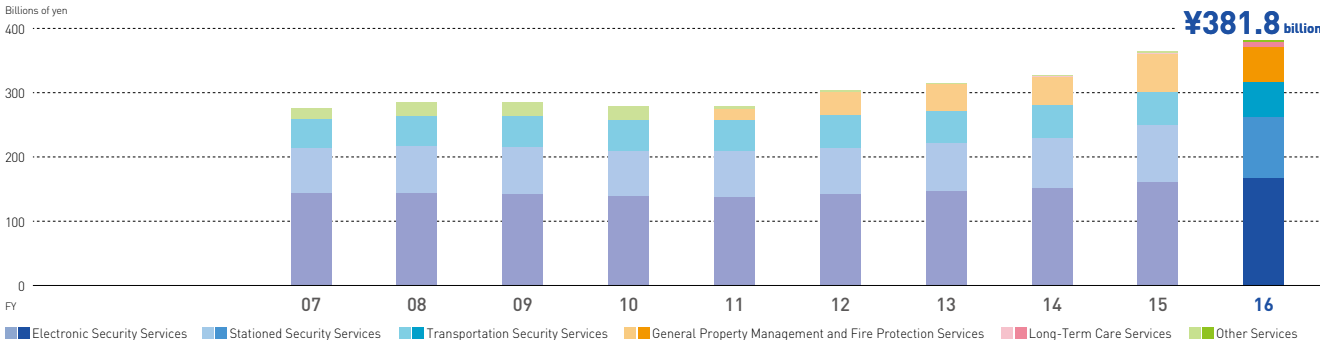
Financial Section

Breakdown of Sales / Number of Contracts

Net Sales by Service Type

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Security Services										
Electronic Security Services	143.2	143.9	142.5	138.9	138.4	142.9	147.1	151.8	160.4	167.1
Stationed Security Services	70.9	72.7	72.8	70.6	71.3	71.3	73.8	77.2	88.4	93.9
Transportation Security Services	44.5	46.6	47.4	46.8	47.6	49.8	50.8	51.0	52.3	54.6
General Property Management and Fire Protection Services <sup>1</sup>	—	—	—	—	17.0	36.6	40.6	44.8	58.3	54.9
Long-Term Care Services	—	—	—	—	—	—	—	0.5	3.1	7.5
Other Services	17.8	21.6	22.2	22.1	4.7	4.0	3.0	3.1	3.1	3.5
Total	276.5	284.9	285.0	278.5	279.2	304.7	315.5	328.2	365.7	381.8

1. General Property Management and Fire Protection Services was converted to a reportable segment in the fiscal year ended March 31, 2012, and accordingly net sales amounts for this segment are displayed separately from the fiscal year ended March 31, 2011, and onward. Net sales amounts for fiscal years ended March 31, 2010, and prior are included under "Other Services."

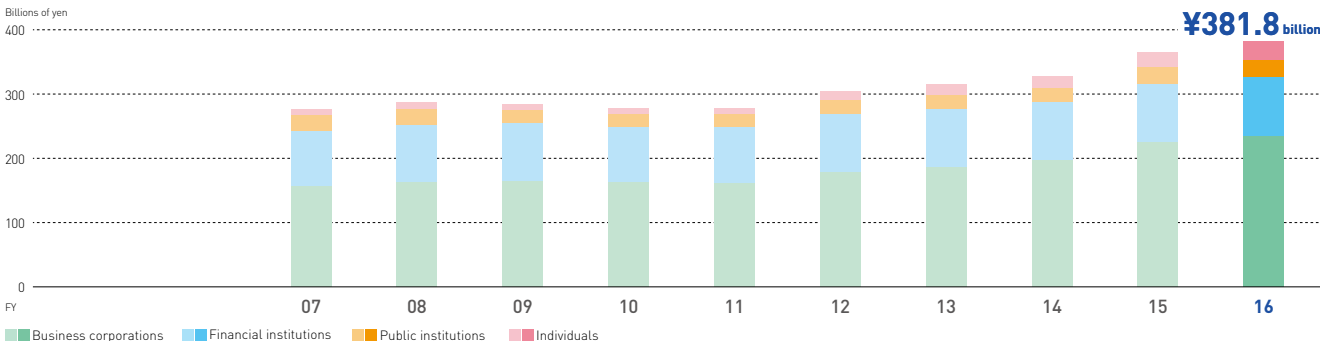


Net Sales by Client Type

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Business corporations <sup>2</sup>	156.7	162.7	164.8	163.1	160.9	178.4	186.5	196.7	224.9	234.3
Financial institutions <sup>2</sup>	86.0	90.0	90.4	85.7	88.3	90.7	89.8	90.5	91.3	92.3
Public institutions <sup>2</sup>	24.2	22.4	19.6	19.5	19.3	20.5	22.0	22.8	26.4	26.2
Individuals <sup>3</sup>	9.4	9.8	10.0	10.1	10.6	14.9	17.1	18.0	22.9	28.9
Total	276.5	284.9	285.0	278.5	279.2	304.7	315.5	328.2	365.7	381.8

2. In conjunction with the conversion of Japan Post to a privately operated company in October 2 007, sales to Japan Post Co., Ltd., have been transferred from "Public institutions" to "Business corporations" and sales to Japan Post Bank Co., Ltd., and Japan Post Insurance Co., Ltd., have been transferred to "Financial institutions." Sales to subsidiaries of financial institutions were previously included under "Business corporations" but have since been transferred to "Financial institutions."

3. Sales of HOME ALSOK APARTMENT AND CONDOMINIUM PLAN and HOME ALSOK MIMAMORI SUPPORT have been included under "Individuals," even for contracts in which the customer is a business corporation or government office.



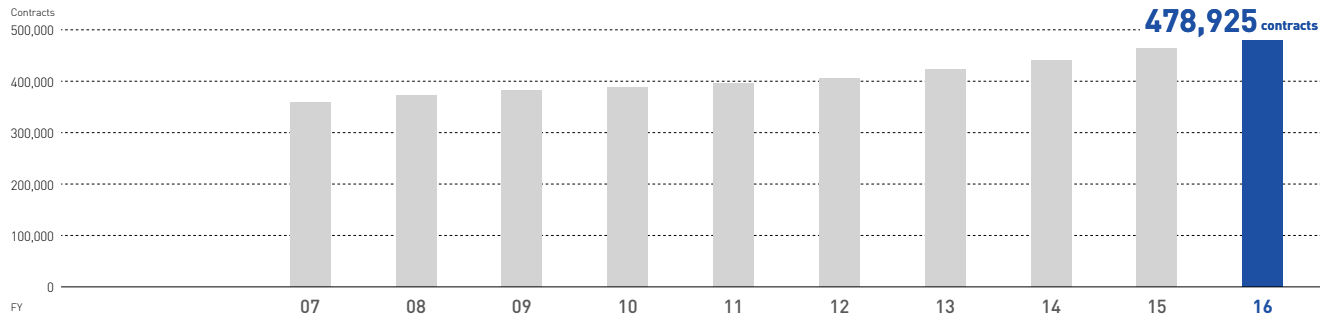
Number of Contracts

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Security Services										
Electronic Security Services	462,913	487,228	507,954	524,708	541,654	580,263	630,977	677,672	803,601	854,083
Corporate Clients	359,344	372,196	381,759	388,853	396,580	406,261	422,676	440,028	463,053	478,925
Individual Users	103,569	115,032	126,195	135,855	145,074	174,002	208,301	237,644	340,548	375,158 <sup>5</sup>
Stationed Security Services	2,843	2,922	2,854	2,785	2,866	2,934	3,020	3,227	3,597	3,970
Transportation Security Services	32,980	33,397	33,960	35,963	39,065	48,284	51,698	55,420	59,134	62,146
General Property Management and Fire Protection Services <sup>4</sup>	—	—	—	—	44,212	47,913	54,903	63,004	73,898	81,908
Long-Term Care Services	—	—	—	—	—	—	—	—	7,043	12,804
Other Services	57,425	56,099	43,171	42,909	8,307	8,957	11,989	13,725	15,434	18,217
Total	556,161	579,646	587,939	606,365	636,104	688,351	752,587	813,048	962,707	1,033,128

4. General Property Management and Fire Protection Services was converted to a reportable segment in the fiscal year ended March 31, 2012, and accordingly the number of contracts for this segment is displayed separately from the fiscal year ended March 31, 2011, and onward. The number of contracts for fiscal years ended March 31, 2010, and prior is included under "Other Services."

5. If contracts for individual households in housing complexes are included, this figure would be approximately 920,000.

Number of Contracts for Corporate Clients



Number of Contracts for Individual Users

