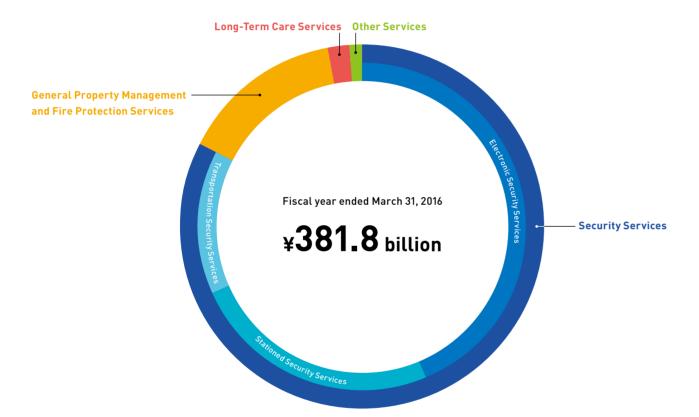
The ALSOK Group's Business

The ALSOK Group has continued to contribute to the development of Japanese society as a leading company in the security services industry since it was founded in July 1965. These contributions have included providing stationed security services at such historic events as Expo '70 in Osaka in 1970 and Olympic Winter Games Sapporo 1972.

Today, the ALSOK Group offers its electronic security services, stationed security services, and transportation security services throughout Japan. Boasting the advantage of convenient services through which security guards are capable of being dispatched to anywhere in Japan 24 hours a day, 365 days a year, we are providing an important piece of Japan's economic and social infrastructure.

Furthermore, the ALSOK Group has continued to branch out from its security services operations. Seeking to respond to the various safety and security needs of individual users and offer multifaceted support for the business activities of corporate clients, we have greatly broadened our business domain. Today, this domain encompasses not only security services but also building maintenance and ancillary installation services for corporate clients, as well as safety confirmation, living support, and long-term care services for individual users.

* ALSOK is a Tokyo 2020 Official Partner (Security Services and Planning).



Electronic Security Services Contracts (for Corporate Clients)

Approx. 480,000

ATMs Managed through Total ATM Management System

Approx. 60,300

- * Approx. 200,000 ATMs in Japan in total (based on
- Company estimate)
 * As of March 31, 2016

- Home Security Services Contracts
- Approx. 380,000
- * Approx. 920,000 housing units covered when including con-
- * As of March 31, 2016

Aggregate AED Sales

- * Approx. 630,000 AEDs in Japan in total (as of December 31, 2014, based on survey by Ministry of Health, Labour and Welfare research team)

Long-Term Care Service Users

* In the fiscal year ended March 31, 2016

No. 1 Sales of Stationed Security Services

Security Services

Electronic Security Services -----





¥167.1 billion

Percentage of Total Net Sales 43.8%

At the core of ALSOK's security services is its centralized monitoring system, which is formed using state-of-the-art information and communications technologies (ICT). Through this system, our Guard Centers are always linked to customer properties, enabling our highly trained and experienced staff to monitor the premises 24 hours a day, 365 days a year and thereby ensuring that customers' assets are protected under any circumstances.

Stationed Security Services -----



Net Sales ¥93.9 hillion

Percentage of Total Net Sales 24.6%

Net Sales

¥54.6 billion

Percentage of

Total Net Sales 14.3%

ALSOK's Stationed Security Services segment stations security guards at office buildings and various other customer facilities. These security guards administer access control by monitoring or checking the identity of each person who enters or exits designated customer facilities. In addition, they also conduct patrols to detect irregularities. Furthermore, we conduct monitoring activities at disaster prevention centers and central management centers. We also offer security for events and other crucial security services.

Transportation Security Services -----



ALSOK's Transportation Security Services segment includes its Total ATM Management System for use by banks and convenience stores, its Cash Deposit and Dispenser Machine On-line System, in which we manage the daily sales revenues of business owners, and the Cash Transport System service offered to financial institutions.



¥54.9 billion

Total Net Sales 14.4%

ALSOK offers facility management services spanning from security to facility installation on a one-stop basis through Japan Facilio Co., Ltd.; Nippon Building Maintenance Co., Ltd.; ALSOK Souei Co., Ltd.; HOCHIKI CORPORATION; ALSOK Building Services Co., Ltd.; and Nippon Dry-Chemical Co., Ltd.

Long-Term Care Services



Net Sales ¥7.5 billion

Percentage of Total Net Sales 2.0%

ALSOK provides various long-term care services through HCM Corporation; ALSOK Care & Support Co., Ltd.; and Wisnet Co., Ltd. (joined the Group in May 2016).





Net Sales

¥3.5 billion Percentage of Total Net Sales 0.9%

We also offer such services as MAMOLOOK, a multifunctional mobile security terminal; information security services, which protect against cyberattacks and information leakage; and ALSOK DENPO. a telegraph service.

5 ALSOK REPORT 2016 ALSOK REPORT 2016 6