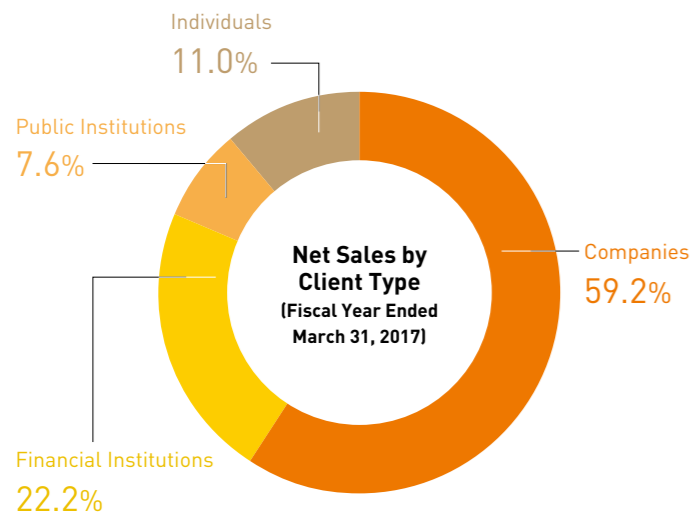
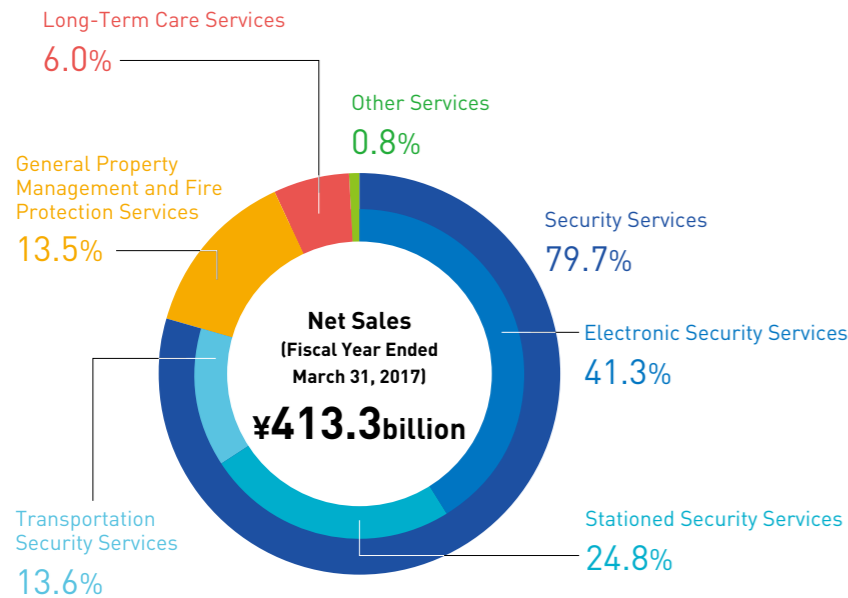


# The ALSOK Group's Business

Since its founding as SOHGO SECURITY SERVICES CO., LTD., in 1965, ALSOK has endeavored to protect the safety and security of society as a leading company in Japan's security services industry.

The Company's main line of business is security services, which include electronic security services, stationed security services, and transportation security services. ALSOK protects the lives, assets, and safety of people by providing these services on a nationwide basis. With the mobility necessary to swiftly dispatch security guards nationwide 24 hours a day, 365 days a year, we are furnishing an important piece of Japan's economic and social infrastructure.

At the same time, we are leveraging the experience and expertise gained through our security services operations to broaden the scope of our business while responding to customer needs as they grow more diverse in conjunction with the changing times. For individual users, we provide a vast lineup of products and services that support safe, secure, and comfortable lives, including caring service and watching over precious members of one's family. For corporate clients, we can deliver multifaceted support for business activities with building maintenance and ancillary installation services as well as with disaster prevention, business continuity, and terrorism countermeasure services.



## Security Services

Electronic Security Services Contracts (for Corporate Clients and Individual Users)

**Approx. 900,000**

Note: Approx. 1,550,000 housing units covered when including contracts with housing complexes  
As of March 31, 2017

Domestic Stationed Security Services Sales

**¥102.3 billion**

Note: In the fiscal year ended March 31, 2017

ATMs Managed through Total ATM Management System

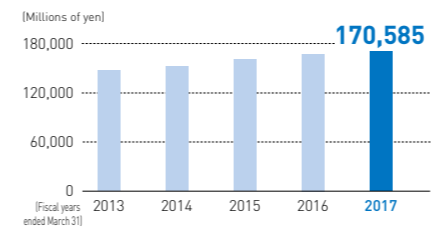
**Approx. 63,500**

Note: Approx. 200,000 ATMs in Japan in total (based on Company estimate)  
As of March 31, 2017

### Electronic Security Services

At the core of the security services of ALSOK is a centralized monitoring and dispatch system, which utilizes state-of-the-art ICT and is constantly linked to customer properties. In the Electronic Security Services segment, members of our highly trained and experienced staff are on call at our Guard Centers and approximately 2,400 depots located nationwide, ready to rush to the scene 24 hours a day, 365 days a year should a customer face an emergency.

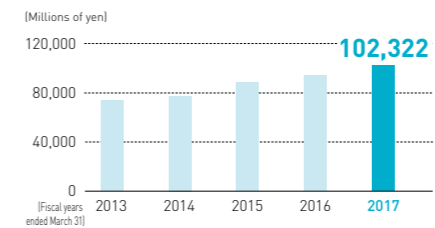
#### Net Sales



### Stationed Security Services

ALSOK's Stationed Security Services segment protects customer safety by stationing security guards at buildings and facilities as well as at events. Our trustworthy and highly capable security guards seek to provide services including access management, patrols, security monitoring, and greeting guests that are always of impeccable quality.

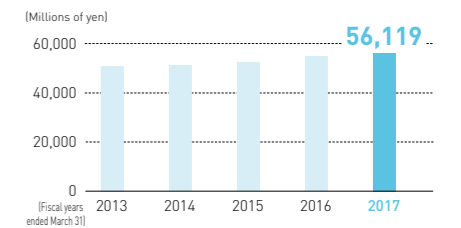
#### Net Sales



### Transportation Security Services

ALSOK's Transportation Security Services segment provides services to prevent theft and other incidents when transporting cash, precious metals, marketable securities, and other valuables. Services offered include cash transportation as well as the Total ATM Management System, in which we provide management and operation services for the ATMs of banks and convenience stores, and the Cash Deposit and Dispenser Machine On-line System, in which we manage stores' sales revenues.

#### Net Sales



## General Property Management and Fire Protection Services

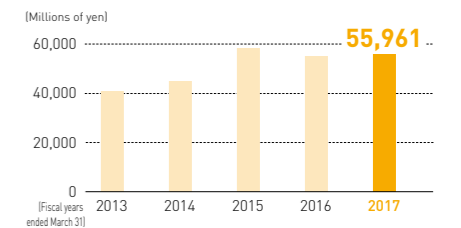
Aggregate AED Sales

**Approx. 135,000 units**

Note: Approx. 630,000 AEDs in Japan in total (as of December 31, 2014, based on survey by Ministry of Health, Labour and Welfare research team)  
As of March 31, 2017

The ALSOK Group provides one-stop service for everything from security to facility management, disaster prevention, and facility installation through close coordination between our Group companies, Japan Facilio Co., Ltd.; Nippon Building Maintenance Co., Ltd.; ALSOK Souei Co., Ltd.; ALSOK Building Services Co., Ltd.; HOCHIKI CORPORATION; and Nippon Dry-Chemical Co., Ltd. We are also devoting efforts to aerial photography services utilizing drones and sales of AEDs and disaster prevention supplies.

#### Net Sales



## Long-Term Care Services

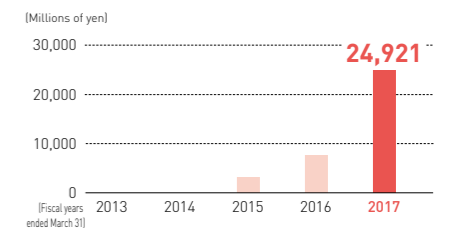
Long-Term Care Service Users

**Approx. 12,000**

As of March 31, 2017

ALSOK provides a wide range of long-term care services through HCM Corporation; ALSOK Care & Support Co., Ltd.; and Wisnet Co., Ltd. Offered primarily in the Tokyo metropolitan area, these services include visit-based and daytime care services as well as fee-based, long-term care facilities, group homes, and other in-facility long-term care services. Currently, these services are used by approximately 12,000 individuals. Through these services, ALSOK will address the increase in customers' needs for long-term care services that is projected to accompany the aging of Japan's society.

#### Net Sales



## Other Services

Number of Municipal Governments Introducing MIMAMORI Tags as Part of Test Project

**10**

Note: Number of municipal governments taking part in the smart wellness housing test project promoted by the Ministry of Land, Infrastructure, Transport and Tourism  
As of March 31, 2017

MIMAMORI Tags, a newly launched miniature security terminal, have been adopted by 10 municipal governments as part of a test project aimed at protecting senior citizens suffering from dementia. We also offer MAMOLOOK, a mobile security terminal; information security services, which protect against cyberattacks and information leakage; ALSOK DENPO (telegram service); and a diverse range of other products and services that take full advantage of the ALSOK Group's nationwide network.

#### Net Sales

