ALSOK Group
1Q FY2027 Financial Results

August 4, 2026

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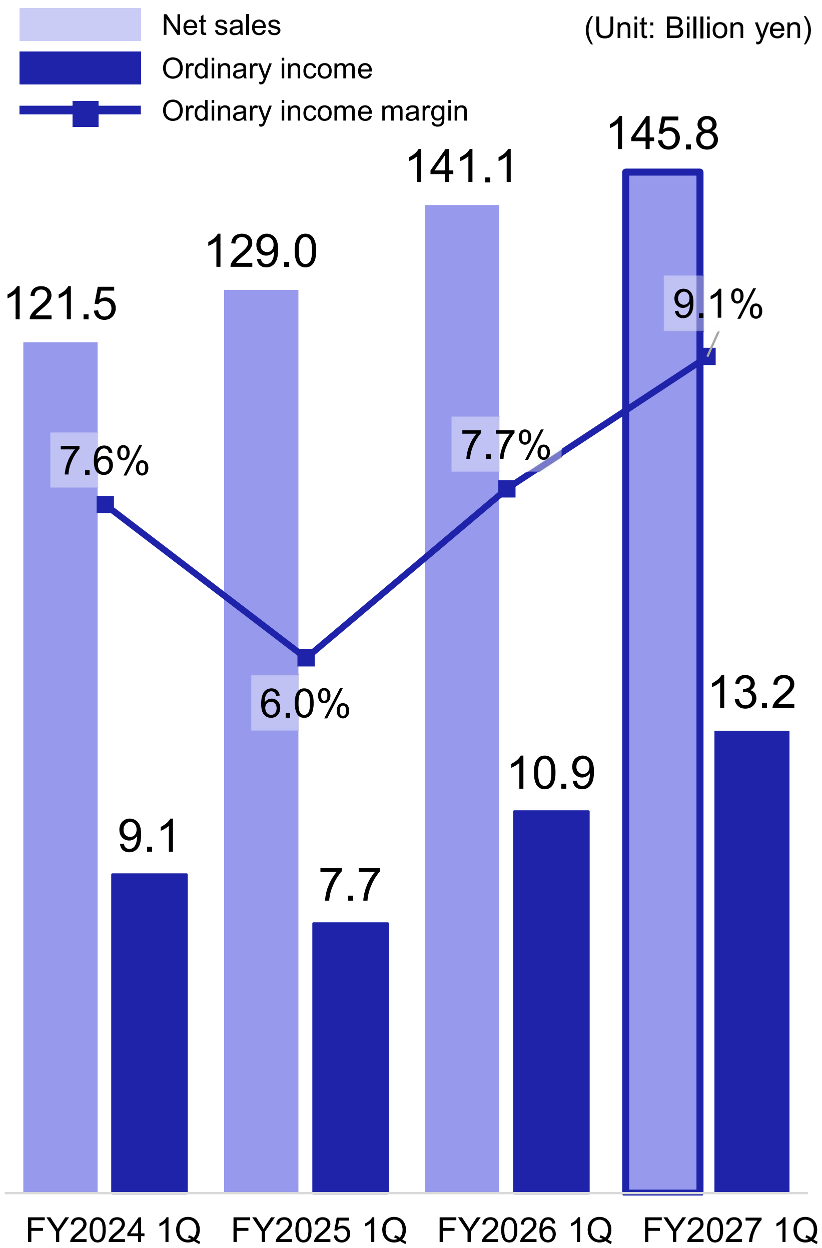
Key Points

Record Highs in Net Sales and All Profit Levels for the First Quarter

Continued Improvement in Profitability
Ordinary Income Margin Improved by 1.4 percentage points YoY to 9.1%

Tender Offer for Nippon Dry-Chemical Successfully Completed; Integration Process Progressing Smoothly



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Consolidated Results for 1Q FY2027

Consolidated Results for 1Q FY2027

Results

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change	FY2027 Business Plan*
Net sales	141.1	145.8	4.7	3.4%	637.5
Gross profit	33.9	36.7	2.8	8.5%	—
Operating income	10.4	12.0	1.6	15.4%	55.7
Ordinary income	10.9	13.2	2.3	21.5%	58.5
Profit attributable to owners of parent	6.4	8.0	1.6	25.8%	37.3

*No revisions have been made to the earnings forecast announced on May 12, 2026.

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Net Sales and Operating Income by Segment

Net Sales

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Security Services	102.9	103.3	0.4	0.5%
Facility Management Services etc.	17.7	20.6	2.9	16.4%
Long-Term Care Services	13.6	14.1	0.5	4.3%
Overseas Services	6.8	7.6	0.7	11.1%
Total	141.1	145.8	4.7	3.4%

Operating income (Margin)

(Unit: Billion yen)

	FY2026 1Q		FY2027 1Q	
Security Services	10.9	10.6%	12.1	11.8%
Facility Management Services etc.	1.6	9.2%	2.3	11.6%
Long-Term Care Services	0.6	4.7%	0.4	(3.0%)
Overseas Services	(0.1)	–	(0.1)	–
Total	10.4	7.4%	12.0	8.3%

Security Services

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Electronic Security Services	43.8	44.1	0.3	0.7%
HOME ALSOK Services	6.1	6.4	0.2	4.3%
Stationed Security Services	34.9	33.9	(1.0)	(3.1%)
Transportation Security Services	17.8	18.8	1.0	5.6%

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Security Services

Overview of Electronic Security Services and HOME ALSOK Security Services

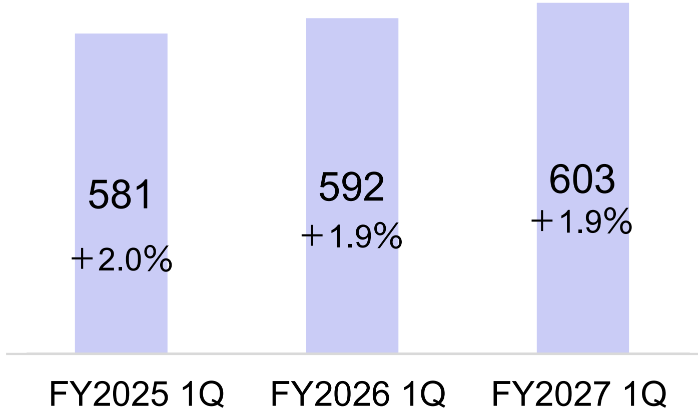
Electronic Security Services (for Corporate Customers)

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Net sales	43.8	44.1	0.3	0.7%
Contract revenue	34.9	35.6	0.6	2.0%
Construction revenue	1.6	1.6	0.0	2.8%
Sales revenue	7.3	6.8	(0.4)	(5.8%)

Number of Long-Term Contracts

(Unit: Thousands)



% change indicates YoY

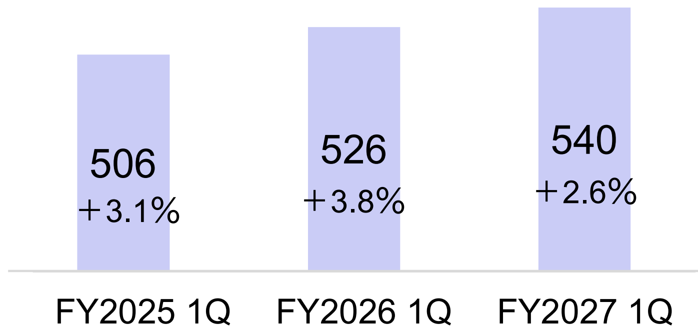
HOME ALSOK Services (for Individual Customers)

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Net sales	6.1	6.4	0.2	4.3%
Contract revenue	4.8	5.1	0.2	5.4%
Construction revenue	0.1	0.1	0.0	8.6%
Sales revenue	1.1	1.1	(0.0)	(0.8%)

Number of Long-Term Contracts

(Unit: Thousands)



% change indicates YoY

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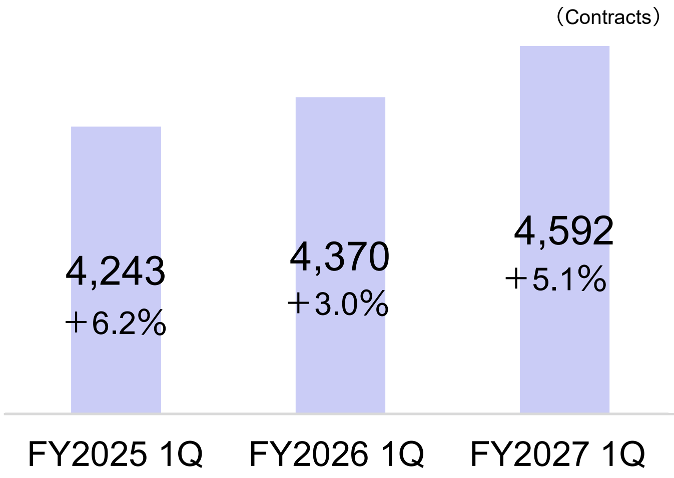
Security Services
Overview of Stationed Security Services and Transportation Security Services

Stationed Security Services

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Net sales	34.9	33.9	(1.0)	(3.1%)

Number of Long-Term Contracts



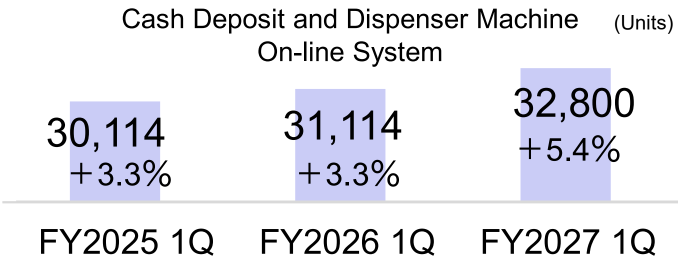
% change indicates YoY

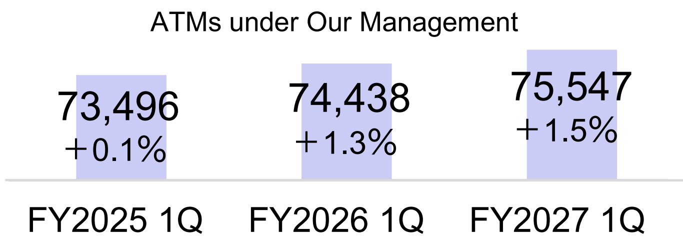
Transportation Security Services

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Net sales	17.8	18.8	1.0	5.6%

Trend in Number of Units





% change indicates YoY

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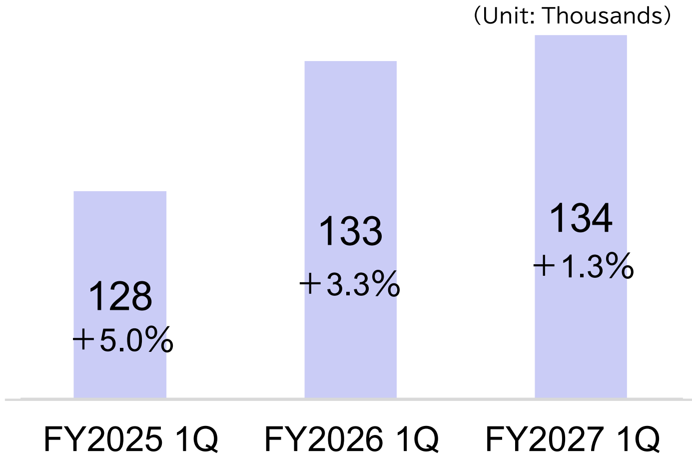
Overview of the Facility Management Services etc. and Long-Term Care Services

Facility Management Services etc.

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Net sales	17.7	20.6	2.9	16.4%
Contract revenue	10.7	13.9	3.2	29.8%
Construction revenue	4.7	4.7	(0.0)	(0.8%)
Sales revenue	2.2	1.9	(0.2)	(11.2%)
Operating income	1.6	2.3	0.7	46.2%
Operating income margin	9.2%	11.6%	—	—

Number of Long-Term Contracts



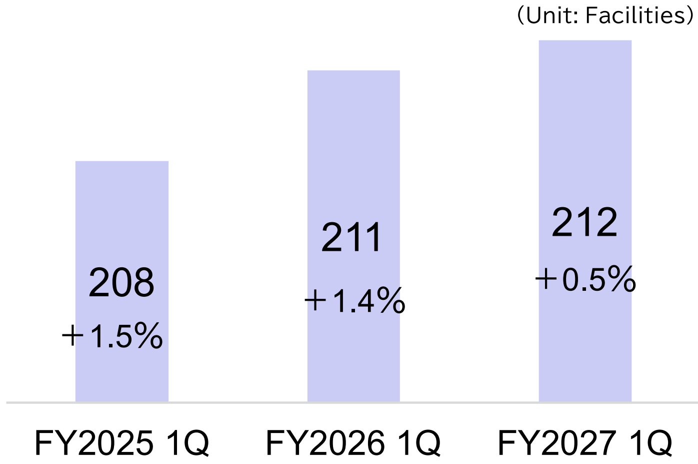
% change indicates YoY

Long-Term Care Services

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Net sales	13.6	14.1	0.5	4.3%
Operating income	0.6	0.4	(0.2)	(32.3%)
Operating income margin	4.7%	3.0%	—	—

Number of Long-Term Care Service Facilities



% change indicates YoY

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Overseas Services

Overseas Services

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Net sales	6.8	7.6	0.7	11.1%
Operating income	(0.1)	(0.1)	0.0	—
Operating income margin	—	—	—	—

Overseas Locations


Electronic Security Services


HOME ALSOK Services


Stationed Security Services


Transportation Security Services


Facility Management Services etc.


Long-Term Care Services


Overseas Services

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Earnings Forecast for FY2027

Earnings Forecast for FY2027

Business Forecast

(Unit: Billion yen)

	FY2026	FY2027 Business Plan*	YoY	Change
Net sales	597.0	637.5	40.4	6.8%
Operating income	46.9	55.7	8.7	18.7%
Ordinary income	49.9	58.5	8.5	17.2%
Profit attributable to owners of parent	33.2	37.3	4.0	12.1%

*No revisions have been made to the earnings forecast announced on May 12, 2026.

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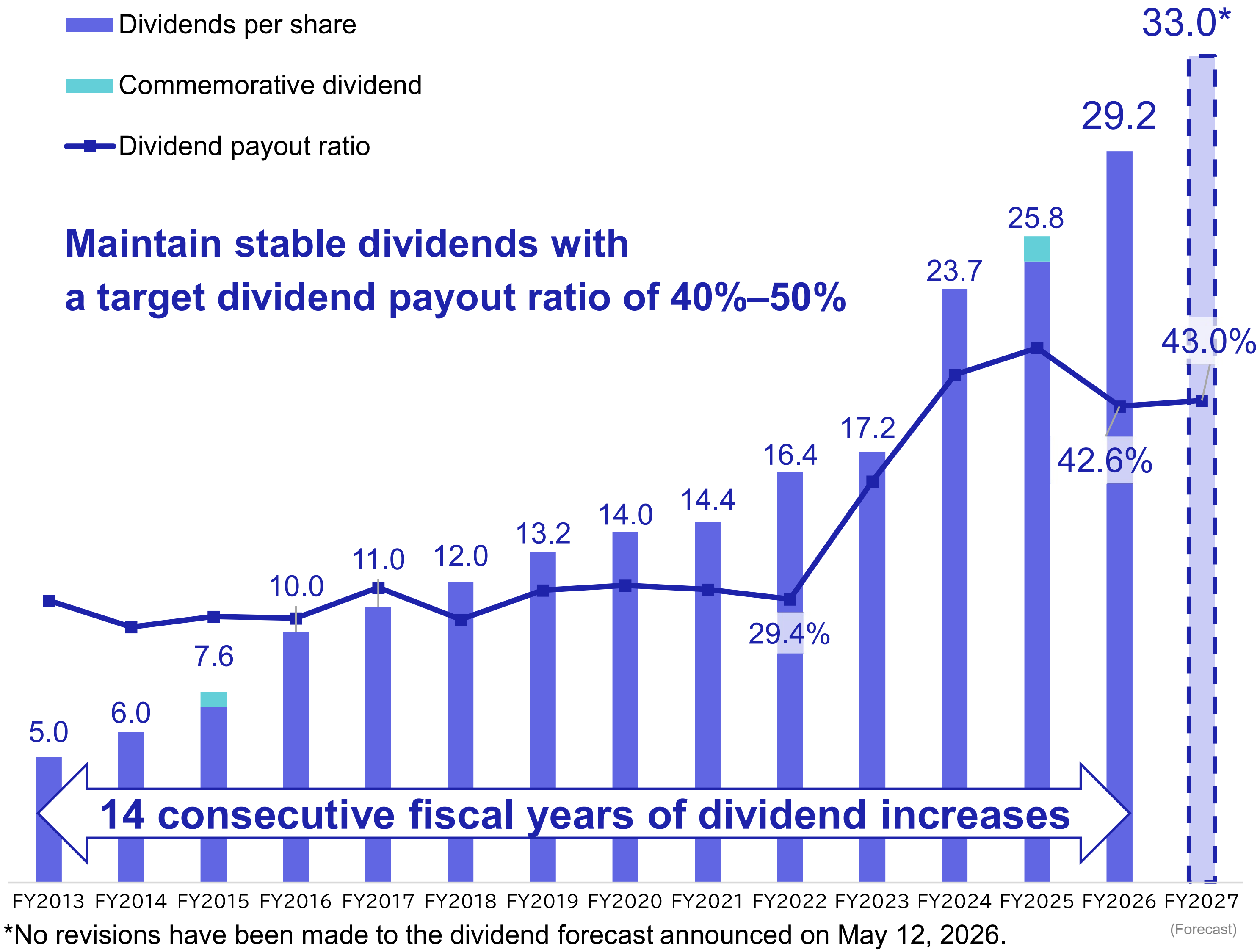
Returns to Shareholders

Returns to Shareholders

Trend in Dividend per Share

(Unit: Yen)



*No revisions have been made to the dividend forecast announced on May 12, 2026.

2023

Jul	Conducted a 1-for-5 stock split
Aug-Oct	Acquisition of treasury shares (approx. ¥5.0 billion)

2024

May	Revision of the target dividend payout ratio (from 30% to 40%–50%)
May-Oct	Acquisition of treasury shares (approx. ¥15.0 billion)

2025

May	60th anniversary commemorative dividend (+¥1.0 per share)
Nov	Upward revision of dividend forecast (+¥2.0) (Interim: +¥1.0 Year-end forecast: +¥1.0)

2026

May	Decision to acquire treasury shares (up to ¥10.0 billion)

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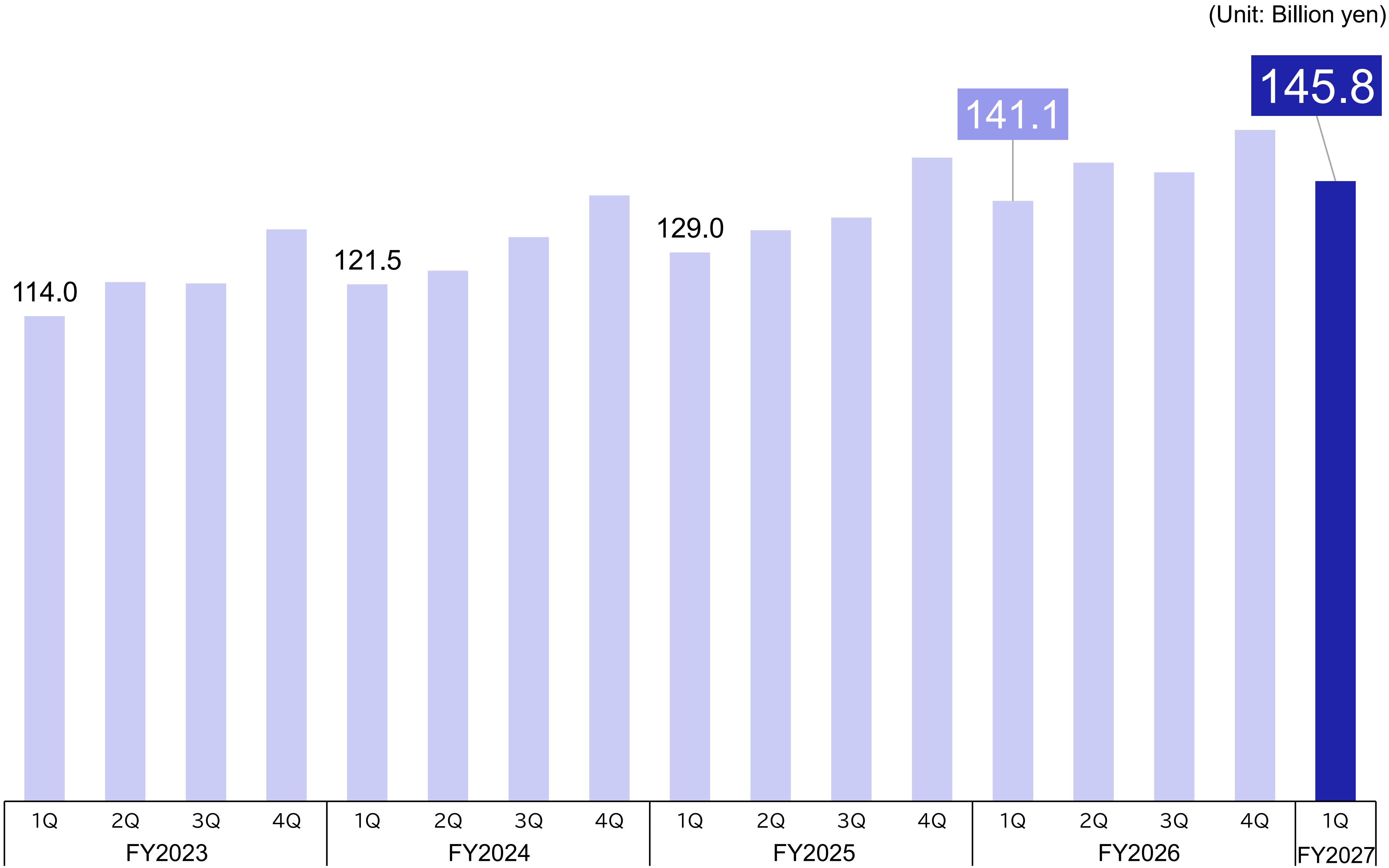
Appendix

Trend in Quarterly Consolidated Revenue



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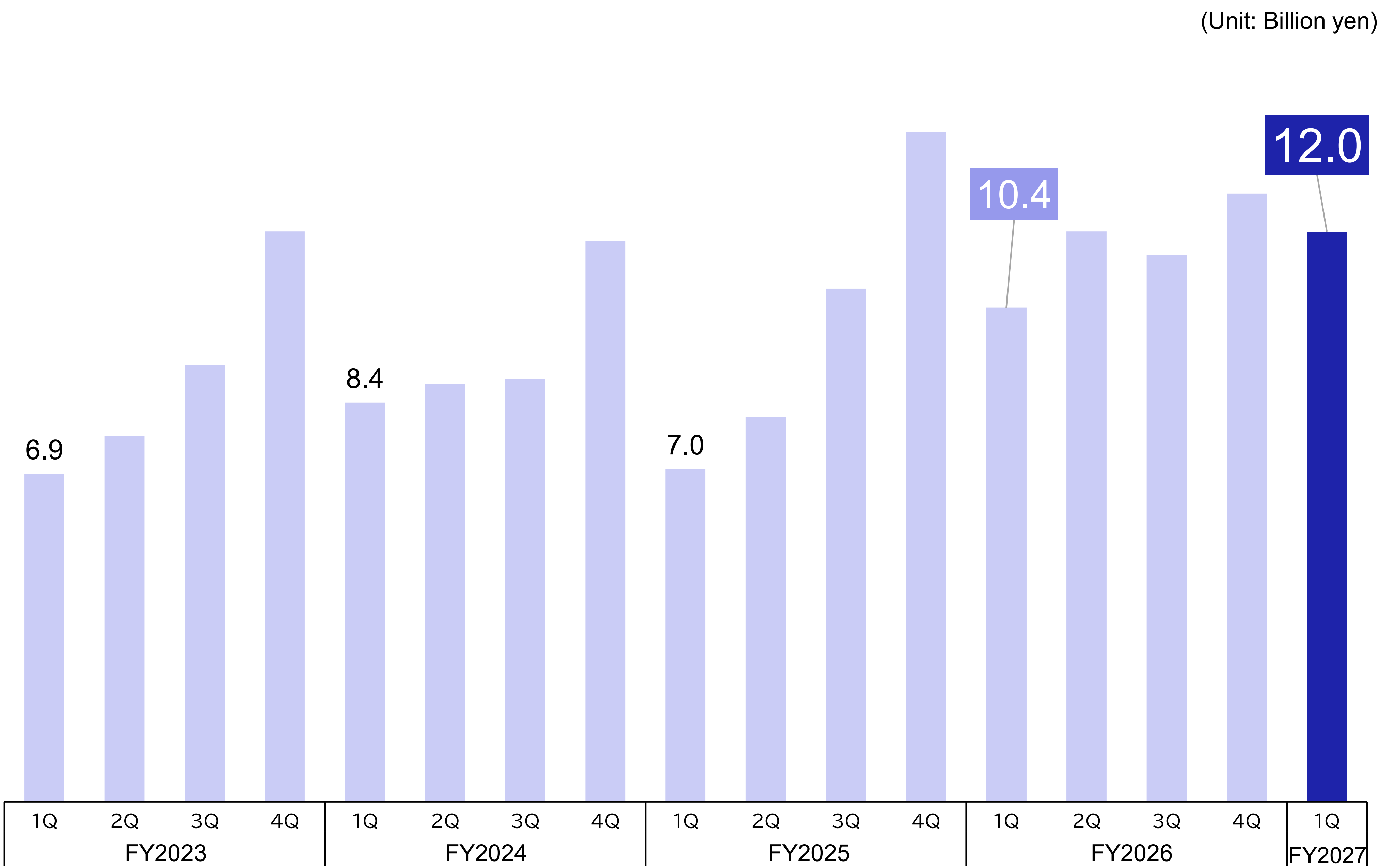
Trend in Quarterly Consolidated Operating Income



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Consolidated Statements of Income

Results

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Net sales	141.1	145.8	4.7	3.4%
Cost of sales	107.2	109.1	1.9	1.7%
Labor costs	52.7	56.1	3.3	6.3%
Outsourcing costs	17.6	17.0	(0.6)	(3.6%)
Depreciation	4.0	4.4	0.4	9.3%
Other costs	18.6	18.2	(0.4)	(2.1%)
Construction and installation costs	14.0	13.1	(0.8)	(5.9%)
SG&A	23.4	24.7	1.3	5.4%
Advertising expenses	0.6	0.9	0.3	44.1%
Personnel expenses	14.3	14.7	0.4	2.8%
Depreciation	0.9	0.8	(0.1)	(13.2%)
Other SG&A expenses	7.5	8.2	0.7	9.4%
Operating income	10.4	12.0	1.6	15.4%

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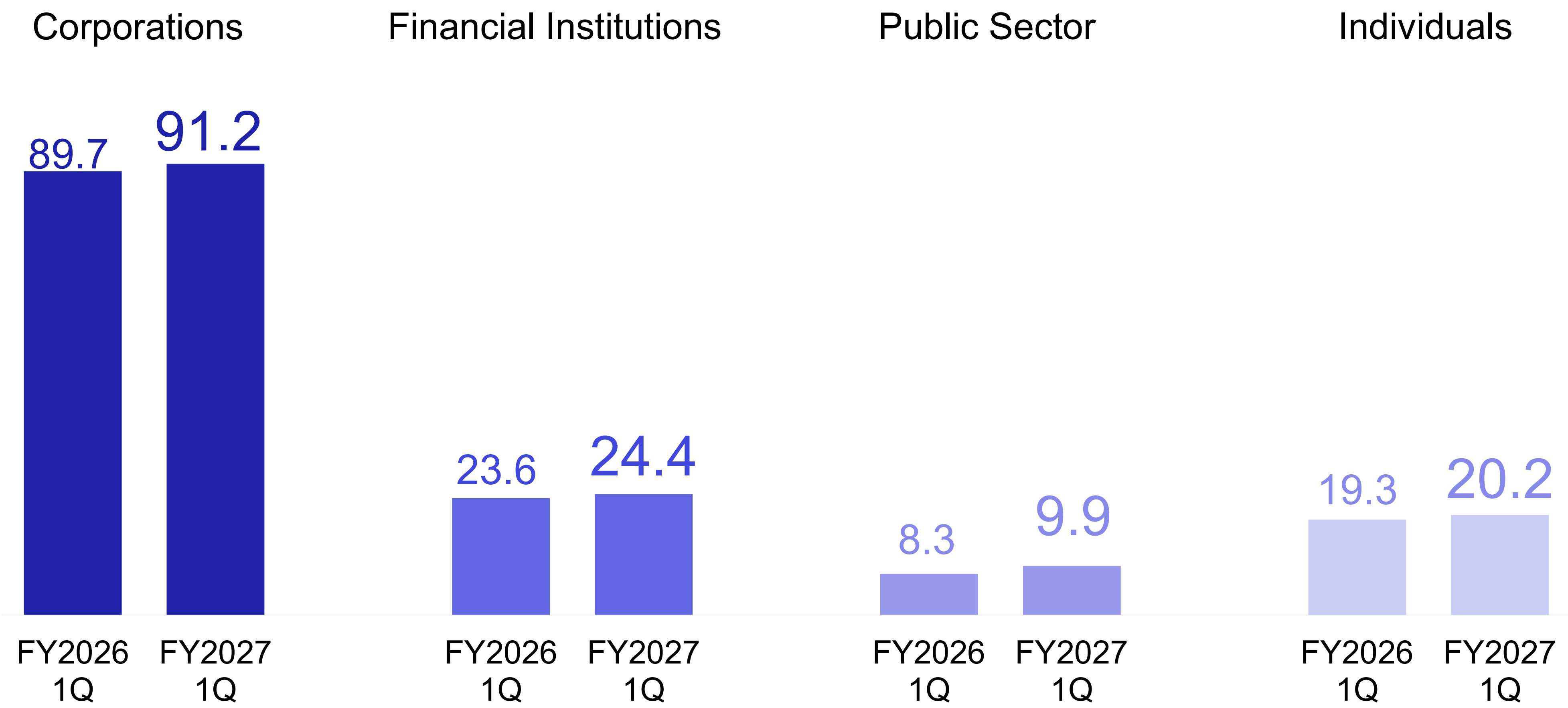
Sales by Customer Segment

Net Sales

(Unit: Billion yen)



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Consolidated Balance Sheet

Results

(Unit: Billion yen)

	FY2026	FY2027 1Q	Increase/ Decrease
Current assets	297.8	262.2	(35.6)
Cash and deposits	77.7	78.0	0.2
Cash for transportation services	88.3	72.3	(16.0)
Notes and accounts receivable – trade and contract assets	73.1	59.0	(14.0)
Other	58.5	52.7	(5.7)
Non-current assets	377.1	390.8	13.6
Property, plant and equipment	145.9	153.4	7.4
Intangible assets	36.7	37.9	1.2
Investments and other assets	194.4	199.4	4.9
Total assets	675.0	653.0	(21.9)

	FY2026	FY2027 1Q	Increase/ Decrease
Current liabilities	139.5	109.5	(29.9)
Notes and accounts payable – trade	28.9	19.3	(9.6)
Short-term loans payable	37.2	13.9	(23.2)
Other	73.2	76.2	2.9
Non-current liabilities	108.5	114.8	6.3
Long-term loans payable	12.4	12.3	(0.0)
Net defined benefit liability	35.8	36.5	0.7
Other	60.3	65.9	5.6
Total liabilities	248.0	224.4	(23.6)
Shareholders' equity	330.8	331.6	0.7
Accumulated other comprehensive income	52.7	54.0	1.2
Non-controlling interests	43.3	42.8	(0.4)
Total net assets	426.9	428.5	1.6
Total liabilities and net assets	675.0	653.0	(21.9)

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Consolidated Statements of Cash Flows

Results

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Net cash provided by (used in) operating activities	5.7	12.9	7.2	126.8%
Net cash provided by (used in) investing activities	(7.2)	(9.6)	(2.4)	33.3%
Net cash provided by (used in) financing activities	0.1	(2.8)	(3.0)	—
Cash and cash equivalents at end of period	58.5	67.2	8.7	14.9%
Free cash flow	(1.5)	3.3	4.8	—

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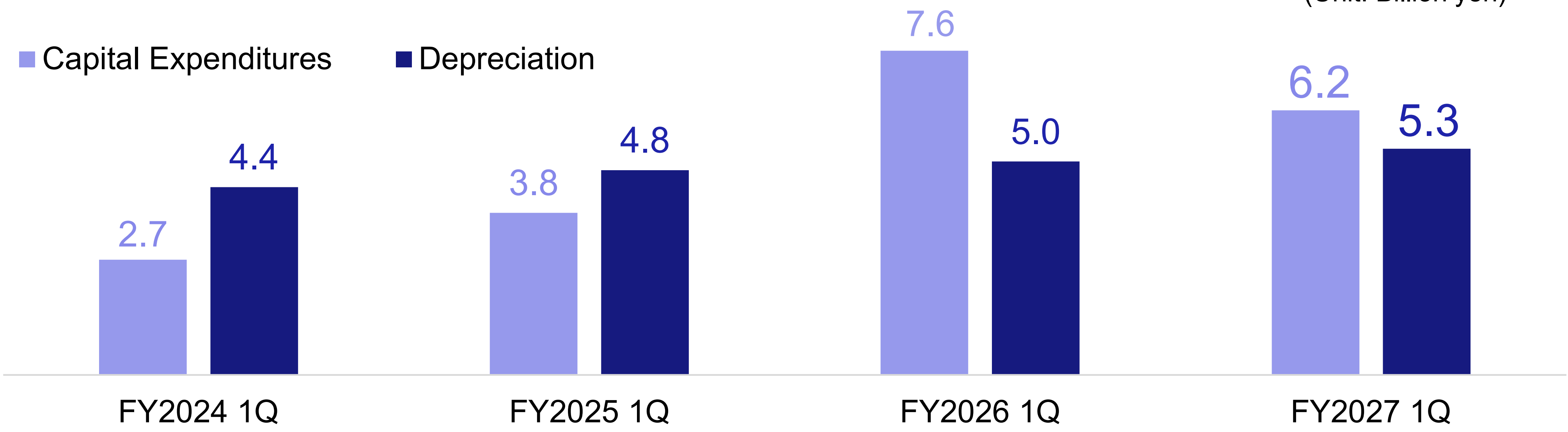
Capital Expenditures and Depreciation

Capital Expenditures and Depreciation

(Unit: Billion yen)



YoY Change

(Unit: Billion yen)

	FY2026 1Q	FY2027 1Q	YoY	Change
Capital expenditures	7.6	6.2	(1.3)	(18.0%)
Depreciation	5.0	5.3	0.2	5.0%

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Corporate Information

Company Overview

Corporate Name	ALSOK CO.,LTD.(Securities Code: 2331)
Head Office	1-6-6 Motoakasaka, Minato-ku, Tokyo, 107-8511, Japan
Established	July 16, 1965
Capital	¥18,675 million
Number of Affiliated Companies	Consolidated Subsidiaries 92 Equity Method Affiliate 12
Employees	Consolidated: 66,949 / Non-consolidated: 11,741
Main Business Activities	Electronic Security Services, HOME ALSOK Services, Stationed Security Services, Transportation Security Services, Facility Management Services etc., Long-Term Care Services, Overseas Services

Number of Long-term Contracts (Electronic Security Services) (Unit: Thousands)

1,137

Breakdown:
Corporate 600
Individual 536

Number of Long-term Contracts (Stationed Security Services)

4,556 contracts

Number of Cash Deposit and Dispenser Machine On-line System

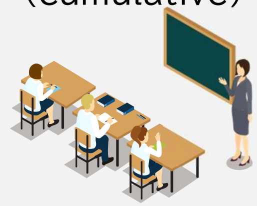
32,166 units

Cumulative AED Units Sold

305,178 units (cumulative)

Number of “ALSOK ANSHIN KYOSHITSU” held

62,895 classes (cumulative)



*As of March 31, 2026

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Management Philosophy and Brand Statement

Management Philosophy

Based on two core principles exemplified by "arigato no kokoro"and "bushi no seishin", we promote our business and devote ourselves to protecting the safety and security of our customers and society as a whole.

Brand Statement

Since its founding, ALSOK has conducted its business based on “arigato no kokoro,” a spirit that never forgets gratitude , and “bushi no seishin,” based on toughness, fairness, and generosity, calling for self-discipline even in the face of adversity and constant consideration for others. Guided by these values, we have always been sincerely committed to protecting the safety and security of our customers and society.

We have pursued the role that ALSOK should play in addressing the diverse risks and needs arising from changing times and societal shifts.

The phrase “ALwayS OK” embodies the “way”—the path—we are committed to following.
With the aim of becoming a presence of which people can say, “With ALSOK, it is always OK—and everything is OK,” and with a strong determination to take responsibility ourselves and see our commitments through, we continue to take on the challenge of evolution.

“Arigato no kokoro” (a feeling of gratefulness and gratitude): This refers to the way people in Japanese society agree to live their lives while being respectful toward the lives of others; it represents a humble feeling of gratefulness and gratitude toward the people and everything else that enriches our daily lives.

“Bushi no seishin“ (a samurai spirit): This embodies a strong and honorable yet kind mentality of a samurai from a bygone era characterized by discipline, purpose, and the will to succeed and grow.

ALwayS OK

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Corporate History

From the Company's Founding to the Present

Business

1965

Foundation

(Former Prime Minister Shigeru Yoshida with the Founder and His Wife)

1966

Began building management services

1967

Began Electronic Security Services

1971

Began Transportation Security Services

1975

ATM management system started operation

1983

Acquired the first security industry certification from the Tokyo Metropolitan Public Safety Commission

Start of rental-type home security

1997

Launched Cash Deposit Machine On-line System

2002

Listed stock on the first section of the Tokyo Stock Exchange

2003

Changed corporate brand to "ALSOK" form "SOK"

2007

Overseas expansion (ALSOK Thailand)

2012

Began security operations at Tokyo Skytree

Entered the Long-term care business

2015

Olympic and Paralympic Games Tokyo 2020

Conclusion of official partner contract

2024

Launched of Nationwide Rescue Services

2025

Changed corporate name to ALSOK CO.,LTD.

● 1965～ ● 1970～ ● 1980～ ● 1990～ ● 2000～ ● 2010～ ● 2020～

Events

1965

Security of the Beatles Performance at Budokan

1970

Security of the Osaka Expo

1972

Security of the Sapporo Winter Olympics

1979

Security of the Summit (Tokyo Summit, 5th)

1981

Kobe Port Island Exposition

1985

Security of the Tsukuba Expo '85

1986

Security of the Summit (Tokyo Summit, 12th)

1990

Security of the International Garden and Greenery Exposition

1995

Support for Great Hanshin-Awaji Earthquake

2002

Security of the FIFA World Cup

2008

Security of G8 Hokkaido Toyako Summit

2011

Support for Great East Japan Earthquake

2016

Security of the Ise-Shima Summit

2019

Security of the Rugby World Cup

2021

Security of the Olympic and Paralympic Games Tokyo 2020

2023

Security of G7 Hiroshima Summit

2025

Security of EXPO2025

Security of Japan and World Athletics Championships Tokyo 2025

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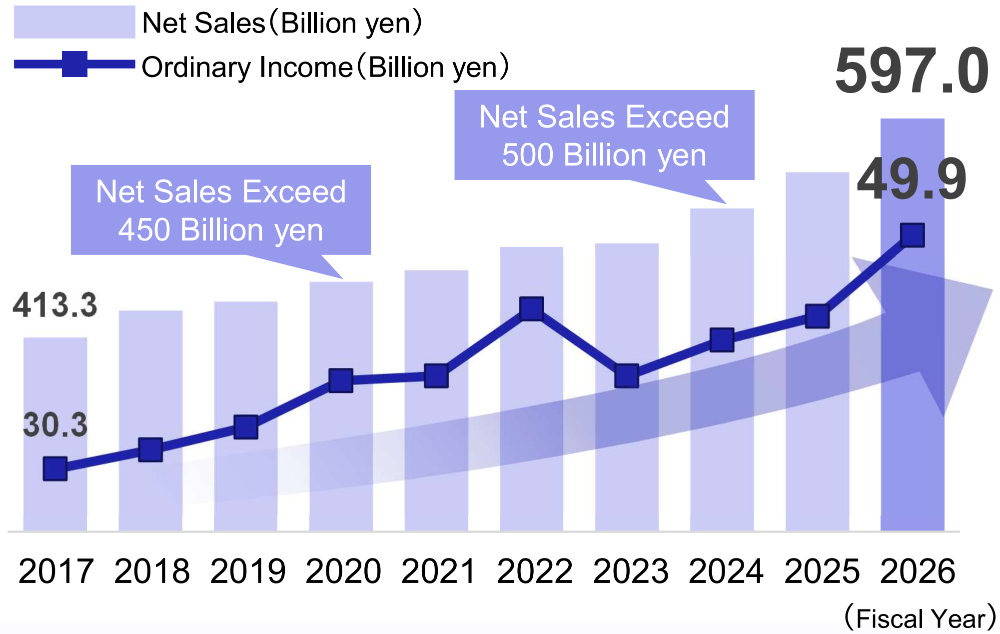
Revenue Structure and Strengths

Sustainable and Stable Earnings Structure

Contract Renewal Rate Approx. **95%**

※FY2026 Results of Electronic Security Services / HOME ALSOK Services

Continued Stable Growth



Three Core Strengths Supporting Growth

Brand	Organizational Capabilities	Trust from Our Customers
The ALSOK brand symbolizing “safety and security”	24/7/365 nationwide response	Over 1.4 Million Recurring Contracts Diversified Customer Segment Portfolio

Enhancing Corporate Value Through Sustainable Growth

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