## Consolidated Financial Results for Nine Months Ended December 31, 2005

## SOHGO SECURITY SERVICES CO., LTD

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## 1. Information related to the preparation of Quarterly Financial Statements

(1) Adoption of simplified accounting methods: Yes
(Details) • Depreciation method for fixed assets : The estimated amount is charged to the third quarter, out of the estimated expense on annual-basis.
-Calculation of income tax : Income taxes are calculated at the estimated rate on annual-basis, based on the statutory tax rate.
(2) Changes in accounting methods: No
(3) Changes in scope of consolidation and application of equity method from the financial results ended March 31, 2005 : Yes (Details) •Number of newly consolidated company : 1
2. Summary of the consolidated financial results for the nine months ended December 31, 2005
(April 1,2005- December 31, 2005)
(1) Consolidated operating results
(Figures rounded down to the nearest million)

|  | Nine months ended December 31 |  | Year ended March 31 |
| :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 |
| Sales <br> \% change from the previous year | $¥ 198,151$ million $3.8 \%$ | $¥ 190,940$ million $2.8 \%$ | $¥ 257,789$ million |
| Operating income <br> \% change from the previous year | $¥ 6,861$ million $13.8 \%$ | $¥ 6,030$ million $\Delta 35.7 \%$ | $¥ 10,962$ million |
| Recurring profit <br> \% change from the previous year | $¥ 7,718$ million $14.5 \%$ | $¥ 6,743$ million $\Delta 32.5 \%$ | $¥ 11,592$ million |
| Net income <br> \% change from the previous year | $¥ 2,571$ million 31.8\% | $¥ 1,950$ million $\Delta 56.9 \%$ | $¥ 4,951$ million |
| Basis net income per share | ¥25.81 | ¥19.69 | $¥ 47.54$ |
| Diluted net income per share | $¥ 25.75$ | $¥ 19.67$ | $¥ 47.50$ |

Note: Percentages shown above represent the changes from the corresponding period of the previous year.
(2) Consolidated financial conditions
(Figures rounded down to the nearest million)

|  | Nine months ended |  | Year ended |
| :--- | ---: | ---: | ---: |
|  | December 31, 2005 | December 31, 2004 | March 31, 2005 |
| Total assets | $¥ 297,764$ million | $¥ 283,442$ million | $¥ 282,206$ million |
| Shareholders' equity | $¥ 125,526$ million | $¥ 119,569$ million | $¥ 123,169$ million |
| Shareholders' equity ratio | $42.2 \%$ | $42.2 \%$ | $43.6 \%$ |
| Shareholders' equity per share | $¥ 1,211.92$ | $¥ 1,190.26$ | $¥ 1,222.93$ |

(3) Consolidated cash flows
(Figures rounded down to the nearest million)

|  | Nine months ended |  | Year ended |
| :--- | ---: | ---: | ---: |
|  | December 31, 2005 | December 31, 2004 | March 31, 2005 |
| Cash flows from operating activities | $\triangle ¥ 3,038$ million | $\triangle ¥ 6,085$ million | $\triangle ¥ 7,820$ million |
| Cash flows from investing activities | $\triangle ¥ 10,202$ million | $\triangle ¥ 13,113$ million | $\triangle ¥ 15,161$ million |
| Cash flows from financing activities | $¥ 11,439$ million | $¥ 13,584$ million | $¥ 21,531$ million |
| Cash and cash equivalents at the end | $¥ 42,562$ million | $¥ 40,200$ million | $¥ 44,364$ million |
| of the period |  |  |  |

3. Forecasts for the consolidated financial results for the fiscal year ending March 31, 2006
(April 1, 2005-March 31, 2006)
(Figures rounded down to the nearest million)

|  | Sales | Operating income | Recurring profit | Net income |
| ---: | ---: | ---: | ---: | ---: |
| Year ending March 31, 2006 | $¥ 266,000$ million | $¥ 12,100$ million | $¥ 13,000$ million | $¥ 5,600$ million |
|  | $(3.2 \%)$ | $(10.4 \%)$ | $(12.1 \%)$ | $(13.1 \%)$ |

Note: 1. Percentages shown in sales, operating income, recurring profit and net income above represent the prospected changes from the previous year.
2. Forecasted net income per share for FYE2006 is $¥ 53.72$.
3. The above forecast has no change from the one the company had announced on November 14, 2005.
4. The forecasts for the consolidated financial results shown above refer to the company's outlook for the future including risks and uncertain factors, therefore future financial results may be significantly different from the forecast.

Consolidated Balance Sheets
(Unit: $¥$ million)

|  | Nine months ended December 31, 2005 |  | Year ended March 31, 2005 |  | Change from the previous year |  | Nine months ended December 31, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount(¥) | Ratio(\%) | Amount(¥) | Ratio(\%) | Amount(¥) | Ratio(\%) | Amount(¥) | Ratio(\%) |
| Assets |  |  |  |  |  |  |  |  |
| Current assets | 164,115 | 55.1 | 150,901 | 53.5 | 13,214 | 8.8 | 151,030 | 53.3 |
| Cash and deposits | 107,268 |  | 90,186 |  | 17,082 | 18.9 | 99,967 |  |
| Notes and accounts receivable | 18,420 |  | 17,970 |  | 450 | 2.5 | 17,573 |  |
| Other | 38,425 |  | 42,744 |  | $\triangle 4,318$ | $\triangle 10.1$ | 33,490 |  |
| Fixed assets | 133,649 | 44.9 | 131,305 | 46.5 | 2,343 | 1.8 | 132,411 | 46.7 |
| Tangible fixed assets | 58,853 |  | 59,194 |  | $\triangle 340$ | $\triangle 0.6$ | 59,123 |  |
| Intangible fixed assets | 6,709 |  | 6,448 |  | 261 | 4.0 | 5,739 |  |
| Net investments and other assets | 68,085 |  | 65,662 |  | 2,423 | 3.7 | 67,548 |  |
| Total assets | 297,764 | 100.0 | 282,206 | 100.0 | 15,557 | 5.5 | 283,442 | 100.0 |
| Liabilities |  |  |  |  |  |  |  |  |
| Current liabilities | 97,516 | 32.7 | 82,903 | 29.4 | 14,613 | 17.6 | 82,123 | 29.0 |
| Trade notes and accounts payable | 7,508 |  | 8,969 |  | $\triangle 1,460$ | $\triangle 16.3$ | 7,043 |  |
| Short-term borrowings | 62,276 |  | 47,075 |  | 15,201 | 32.3 | 48,020 |  |
| Current portion of bonds | 500 |  | 100 |  | 400 | 400.0 | - |  |
| Other | 27,230 |  | 26,759 |  | 471 | 1.8 | 27,059 |  |
| Long-term liabilities | 58,311 | 19.6 | 60,675 | 21.5 | $\triangle 2,364$ | $\triangle 3.9$ | 66,606 | 23.5 |
| Total liabilities | 155,827 | 52.3 | 143,579 | 50.9 | 12,248 | 8.5 | 148,730 | 52.5 |
| Minority interests in consolidated subsidiaries | 16,410 | 5.5 | 15,458 | 5.5 | 952 | 6.2 | 15,143 | 5.3 |
| Shareholders' equity |  |  |  |  |  |  |  |  |
| Common stock | 17,584 | 5.9 | 17,152 | 6.1 | 432 | 2.5 | 17,044 | 6.0 |
| Capital surplus | 31,740 | 10.7 | 31,600 | 11.2 | 139 | 0.4 | 31,577 | 11.2 |
| Retained earnings | 76,663 | 25.8 | 77,444 | 27.4 | $\triangle 780$ | $\triangle 1.0$ | 74,442 | 26.3 |
| Land revaluation account | $\triangle 4,976$ | $\triangle 1.7$ | $\triangle 5,585$ | $\triangle 2.0$ | 609 | - | $\triangle 5,585$ | $\triangle 2.0$ |
| Other securities valuation difference | 4,540 | 1.5 | 2,583 | 0.9 | 1,957 | 75.7 | 2,115 | 0.7 |
| Treasury stock | $\triangle 26$ | $\triangle 0.0$ | $\triangle 25$ | $\triangle 0.0$ | $\triangle 1$ | - | $\triangle 25$ | $\triangle 0.0$ |
| Total shareholders' equity | 125,526 | 42.2 | 123,169 | 43.6 | 2,357 | 1.9 | 119,569 | 42.2 |
| Total | 297,764 | 100.0 | 282,206 | 100.0 | 15,557 | 5.5 | 283,442 | 100.0 |

## Consolidated Statements of Operations

(Unit: ¥ million)

|  | Nine months ended <br> December 31, 2005 |  | Nine months ended <br> December 31, 2004 |  | Change from the previous year |  | Year ended March 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount(\#) | Ratio(\%) | Amount(\#) | Ratio(\%) | Amount(¥) | Ratio(\%) | Amount( $\left.{ }^{( }\right)$ | Ratio(\%) |
| Net sales | 198,151 | 100.0 | 190,940 | 100.0 | 7,211 | 3.8 | 257,789 | 100.0 |
| Cost of sales | 148,682 | 75.0 | 143,629 | 75.2 | 5,053 | 3.5 | 192,405 | 74.6 |
| Gross profit on sales | 49,469 | 25.0 | 47,310 | 24.8 | 2,158 | 4.6 | 65,383 | 25.4 |
| Selling, general and administrative expenses | 42,607 | 21.5 | 41,280 | 21.6 | 1,327 | 3.2 | 54,421 | 21.1 |
| Operating income | 6,861 | 3.5 | 6,030 | 3.2 | 831 | 13.8 | 10,962 | 4.3 |
| Other income | 2,198 | 1.1 | 1,846 | 0.9 | 352 | 19.1 | 2,552 | 1.0 |
| Other expenses | 1,341 | 0.7 | 1,133 | 0.6 | 207 | 18.3 | 1,922 | 0.8 |
| Recurring profit | 7,718 | 3.9 | 6,743 | 3.5 | 975 | 14.5 | 11,592 | 4.5 |
| Extraordinary profits | 273 | 0.1 | 700 | 0.4 | $\triangle 426$ | $\triangle 61.0$ | 700 | 0.2 |
| Extraordinary losses | 831 | 0.4 | 168 | 0.1 | 662 | 392.6 | 317 | 0.1 |
| Income before income taxes | 7,160 | 3.6 | 7,274 | 3.8 | $\triangle 113$ | $\triangle 1.6$ | 11,974 | 4.6 |
| Income taxes | 3,761 | 1.9 | 4,291 | 2.3 | $\triangle 530$ | $\triangle 12.4$ | 5,778 | 2.2 |
| Minority interests in income of consolidated subsidiaries | 828 | 0.4 | 1,032 | 0.5 | $\triangle 204$ | $\triangle 19.8$ | 1,244 | 0.5 |
| Net income | 2,571 | 1.3 | 1,950 | 1.0 | 620 | 31.8 | 4,951 | 1.9 |

## Consolidated Statements of Cash Flows

(Unit: ¥ million)

|  | Nine months ended December 31, 2005 | Nine months ended December 31, 2004 | Year ended March 31, 2005 |
| :---: | :---: | :---: | :---: |
|  | Amount ( $¥$ ) | Amount ( $¥$ ) | Amount ( $¥$ ) |
| Cash flows from operating activities |  |  |  |
| Income before income taxes | 7,160 | 7,274 | 11,974 |
| Depreciation | 8,008 | 8,152 | 10,816 |
| Impairment loss | 263 | - | - |
| Amortization of goodwill | 364 | 400 | 569 |
| Increase/decrease( $\Delta$ ) in allowance for doubtful accounts | 1 | 36 | $\triangle 7$ |
| Increase/decrease( $\Delta$ ) in accrued retirement benefit for employees | $\triangle 427$ | 253 | $\Delta 14,810$ |
| Decrease in provision for loss on debt guarantees | $\triangle 3,916$ | -3,702 | $\triangle 117$ |
| Interest income and dividend income | $\triangle 623$ | $\triangle 470$ | $\triangle 628$ |
| Interest expenses | 759 | 510 | 733 |
| Equity in earnings of affiliates | $\triangle 163$ | $\triangle 191$ | $\triangle 294$ |
| Loss on sales of fixed assets | 0 | $\triangle 23$ | $\triangle 30$ |
| Loss on disposals of fixed assets | 215 | 288 | 461 |
| Loss/profit( $\Delta$ ) on sales of investments in securities | $\triangle 244$ | $\triangle 720$ | $\triangle 719$ |
| Impairment loss on investment in securities | 17 | 168 | 96 |
| Increase( $\Delta$ )/decrease in accounts receivable | $\triangle 450$ | $\triangle 1,128$ | $\triangle 1,525$ |
| Increase in inventories | $\triangle 887$ | $\triangle 752$ | $\triangle 687$ |
| Increase/decrease( $\Delta$ ) in accounts payable | $\triangle 110$ | $\triangle 682$ | 225 |
| Increase ( $\triangle$ )/decrease in prepaid pension | 518 | - | $\triangle 1,380$ |
| Other | $\triangle 11,816$ | $\Delta 7,689$ | $\triangle 4,880$ |
| Sub-total | $\triangle 1,329$ | 1,724 | $\triangle 204$ |
| Interest and dividend income, received | 662 | 502 | 633 |
| Interest expenses, paid | $\triangle 686$ | $\triangle 472$ | $\triangle 715$ |
| Income taxes, paid | $\triangle 3,801$ | $\Delta 7,839$ | $\Delta 7,533$ |
| Income tax, refund | 2,117 | - | - |
| Net cash provided by operating activities | $\triangle 3,038$ | $\Delta 6,085$ | $\triangle 7,820$ |
|  |  |  |  |
| Cash flows from investment activities |  |  |  |
| Increase( $\Delta$ )/decrease of time deposits | $\triangle 676$ | 114 | 2,529 |
| Payments for purchases of tangible assets | $\triangle 7,885$ | $\triangle 10,239$ | $\triangle 13,441$ |
| Proceeds from sales of tangible assets | 108 | 98 | 113 |
| Payments for purchases of investments in securities | $\triangle 2,274$ | $\Delta 1,698$ | $\triangle 2,644$ |
| Proceeds from sales of investments in securities | 1,822 | 1,213 | 1,632 |
| Payments purchases of investments in consolidated subsidiaries | - | $\Delta 257$ | $\Delta 257$ |
| Increase( $\Delta$ )/decrease in short-term loans | 13 | 10 | $\triangle 0$ |
| Long-term loans made | $\triangle 66$ | $\triangle 78$ | $\triangle 120$ |
| Long-term loans collected | 140 | 137 | 171 |
| Other | $\triangle 1,382$ | $\Delta 2,413$ | $\triangle 3,142$ |
| Net cash used in investments activities | $\Delta 10,202$ | $\Delta 13,113$ | $\Delta 15,161$ |

Contd.

## Consolidated Statements of Cash Flows

(Unit: $¥$ million)

|  | Nine months ended December 31, 2005 | Nine months ended December 31, 2004 | Year ended March 31, 2005 |
| :---: | :---: | :---: | :---: |
|  | Amount ( $¥$ ) | Amount ( $¥$ ) | Amount ( $¥$ ) |
| Cash flows from financing activities |  |  |  |
| Increase in short-term borrowings | 16,171 | 16,689 | 15,773 |
| Proceeds from long-term debt | 927 | 2,400 | 2,640 |
| Payments on repayment of long-term debt | $\triangle 3,413$ | $\Delta 3,749$ | $\triangle 6,061$ |
| Proceeds from issue of new bonds | - | - | 10,806 |
| Payments for redemption of bonds | $\triangle 100$ | - | - |
| Proceeds from issue of new shares | 570 | 94 | 224 |
| Payments for acquisition of treasury stock | $\triangle 1$ | $\triangle 0$ | $\triangle 0$ |
| Dividends paid | $\Delta 2,563$ | $\Delta 1,706$ | $\triangle 1,706$ |
| Dividends paid to minority shareholders | $\triangle 151$ | $\triangle 143$ | $\triangle 143$ |
| Net cash provided by/ (used in) financing activities | 11,439 | 13,584 | 21,531 |
|  |  |  |  |
| Net increase/decrease( $\Delta$ ) in cash and cash equivalents | $\triangle 1,801$ | $\Delta 5,614$ | $\triangle 1,450$ |
|  |  |  |  |
| Cash and cash equivalents at beginning of the year | 44,364 | 45,814 | 45,814 |
|  |  |  |  |
| Balance of cash and cash equivalents at the end of the year | 42,562 | 40,200 | 44,364 |

