## Consolidated Financial Results for the Second Quarter Ended September 30, 2015 Prepared in Conformity with Accounting Principles Generally Accepted in Japan (Japanese GAAP) English Translation of the Original Japanese-Language Report

# SOHGO SECURITY SERVICES CO., LTD.

URL <u>http://www.alsok.co.jp/en/ir/index.html</u>

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# 1. Summary of the consolidated financial results for the first quarter ended September 30, 2015 (April 1, 2015 – September 30, 2015)

(1) Consolidated operating results

Profit attributable to Net sales Operating income Ordinary income owners of parent % Millions of yen Millions of yen Millions of yen % Millions of yen % % Six months ended September 30, 2015 7.2 55.5 13,362 46.8 183,759 12,522 7,665 57.0 September 30, 2014 171,471 8.4 8,055 0.5 9,100 3.6 4,881 5.5

Note 1: Percentage shown in net sales, operating income, ordinary income, and net income above represent the changes from the previous fiscal year.

15.8% 4.0%

	Net income per share	Diluted net income per share
Six months ended	Yen	Yen
September 30, 2015	76.26	-
September 30, 2014	48.56	-

(2) Consolidated financial conditions

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
Six months ended				
September 30, 2015 Fiscal year ended	341,609	209,330	54.4	1,847.16
March 31, 2015	373,863	204,363	48.4	1,800.15

Note: Equity capital:

Six months ended September 30, 2015 Year ended March 31, 2015 ¥ 185,673 million

## 2. Dividend

	Dividends per share					
	End of 1Q	End of 2Q	End of 3Q	Year-end	Annual	
	Yen	Yen	Yen	Yen	Yen	
Fiscal year ended						
March 31, 2015	-	17.50	-	20.50	38.00	
March 31, 2016	-	20.00				
Fiscal year ending March 31, 2016 (Forecast)			-	20.00	40.00	

Note 1: Revisions to the dividend forecast in this quarter: No

(Figures rounded down to the nearest million)

(Code No.:2331, TSE 1st Sec.)

<sup>¥ 180,947</sup> million

# 3. Forecasts for the consolidated financial results for the fiscal year ending March 31, 2016 (April 1, 2015 - March 31, 2016)

	(Figures rounded down to the nearest million)								
	Net sales		Operating inco	ome	Ordinary inco	ome	Profit attributab owners of par		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Annual	405,000	10.7	29,400	28.0	31,000	25.5	17,000	25.6	169.12

Note 1: Revisions to the forecast of financial results in this quarter: No

## 4. Others

(1) Changes in consolidated subsidiaries (Changes in scope of consolidation) : No

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Added: - Removed:

(2) Application of accounting which is simplified or exceptional for quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement

a Changes arising from revision of accounting standards	: Yes
b Changes arising from other factors	: No
c Changes arising from accounting estimate	: No
d Restatement	: No

### (4) Number of shares outstanding (Ordinary shares)

a Number of shares issued (including treasury stock)	Six months ended September 30, 2015	102,040,042 shares	Year ended March 31, 2015	102,040,042 shares
b Number of shares of treasury stock	Six months ended September 30, 2015	1,521,763 shares	Year ended March 31, 2015	1,521,699 shares
c Average number of ordinary shares throughout the fiscal year	Six months ended September 30, 2015	100,518,305 shares	Six months ended September 30, 2014	100,518,530 shares

## \*Indication of review procedure implementation status

This summary of quarterly consolidated financial results is exempt from quarterly review procedure based upon the Financial Instruments and Exchange Act. The quarterly review procedure is in progress at the time of disclosure of this report.

### \*Explanation for Appropriate Use of Forecasts and Other Notes

The forward-looking statements such as operational forecasts contained in this summary of financial results are based on the information currently available to the Company and certain assumptions which are regarded as legitimate, and the Company does not promise the achievement of these results. Actual results may differ significantly from these forecasts due to various factors.

nsolidated Balance Sheets	As of March 31, 2015	(Millions of ye As of September 30, 2015
Assets	AS 01 Water 51, 2015	As of september 50, 2015
Current assets		
Cash and deposits	46,113	41.70
Cash for Transportation Security Services	46,113 96,760	41,70 69,16
Notes and accounts receivable-trade	44,020	38,35
Short-term investment securities	44,020 861	
Raw materials and supplies		56
Costs on uncompleted construction contracts	4,759 393	5,60 67
Advances paid		
Other	6,301	5,59
Allowance for doubtful accounts	11,479	15,28
-	(243)	(24)
Total current assets	210,445	176,71
Noncurrent assets		
Property, plant and equipment	71,704	73,36
Intangible assets		
Goodwill	11,172	10,69
Other	5,681	5,38
Total intangible assets	16,853	16,08
Investments and other assets		
Investment securities	38,629	37,61
Other	36,782	38,19
Allowance for doubtful accounts	(552)	(359
Total investments and other assets	74,859	75,45
Total noncurrent assets	163,418	164,89
- Total assets	373,863	341,60

	As of March 31, 2015	As of September 30, 2015
Liabilities		
Current liabilities		
Notes and accounts payable-trade	23,946	15,59
Short-term loans payable	62,997	38,11
Income taxes payable	4,232	3,74
Provision	1,647	1,78
Other	37,641	33,59
Total current liabilities	130,464	92,83
Noncurrent liabilities		
Bonds payable	115	8
Long-term loans payable	1,915	1,78
Net defined benefit liability	25,484	25,59
Provision for directors' retirement benefits	1,725	1,60
Asset retirement obligations	68	6
Other	9,726	10,30
Total noncurrent liabilities	39,035	39,44
Total liabilities	169,500	132,27
Net assets		
Shareholders' equity		
Capital stock	18,675	18,67
Capital surplus	32,117	32,11
Retained earnings	130,753	136,35
Treasury stock	(1,989)	(1,989
Total shareholders' equity	179,557	185,16
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	8,235	7,29
Revaluation reserve for land	(5,293)	(5,306
Foreign currency translation adjustment	173	17
Remeasurements of defined benefit plans	(1,725)	(1,649
Total accumulated other comprehensive income	1,389	51
Minority interests	23,415	23,65
Total net assets	204,363	209,33
Total liabilities and net assets	373,863	341,60

	Six months ended September 30, 2014	Six months ended September 30, 2015
Net sales	171,471	183,759
Cost of sales	130,582	136,889
Gross profit	40,889	46,869
Selling, general and administrative expenses	32,833	34,347
Operating income	8,055	12,522
Non-operating income		
Interest income	117	105
Dividends income	415	456
Gain on sales of investment securities	-	23
Equity in earnings of affiliates	197	177
Other	992	803
Total non-operating income	1,722	1,564
Non-operating expenses		
Interest expenses	326	329
Financing expenses	130	147
Other	219	247
Total non-operating expenses	677	725
Ordinary income	9,100	13,362
Extraordinary income		
Gain on sales of investment securities	2	40
Compensation income	13	33
Total extraordinary income	16	73
Extraordinary loss		
Loss on valuation of investment securities	29	2
Impairment loss	0	66
Total extraordinary losses	29	68
Income before income taxes	9,087	13,367
Income taxes	3,616	5,020
Net Income	5,471	8,347
Profit attributable to non-controlling interests	589	681
Profit attributable to owners of parent	4,881	7,665

Consolidated Statements of Comprehensive Income		(Millions of yen)
	Six months ended	Six months ended
	September 30, 2014	September 30, 2015
Net income	5,471	8,347
Other comprehensive income		
Valuation difference on	489	(092)
available-for-sale securities	489	(983)
Foreign currency translation adjustment	(6)	(8)
Remeasurements of defined benefit plans	328	59
Share of other comprehensive income of	151	34
associates accounted for using equity method		54

Total other comprehensive income 963 Comprehensive in 6 4 3 4

Comprehensive income	6,434	7,448
(Contents)		
Comprehensive income attributable to owners of the parent	5,730	6,800
Comprehensive income attributable to non-controlling interests	704	648

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Millic ns of yen) xd

(898)

nsolidated Statements of Cash Flows	Six months ended September 30, 2014	(Millions of yen) Six months ended September 30, 2015
Net cash provided by (used in) operating activities	1	1
Income before income taxes	9,087	13,36
Depreciation and amortization	5,463	5,844
Impairment loss	0	6
Amortization of goodwill	257	54
Amortization of negative goodwill	(40)	
Increase (decrease) in allowance for doubtful accounts	(25)	(188
Increase (decrease) in net defined benefit liability	98	3
Increase (decrease) in provision for bonuses	(89)	24
Increase (decrease) in provision for directors' bonuses	(132)	(111
Interest and dividends income	(532)	(561
Interest expenses	326	32
Equity in (earnings) losses of affiliates	(197)	(17)
Loss (gain) on sales of noncurrent assets	0	(1
Loss on retirement of noncurrent assets	68	10
Loss (gain) on sales of investment securities	(2)	(63
Loss (gain) on valuation of investment securities	29	
Loss (gain) on valuation of derivatives	(178)	1
Decrease (increase) in notes and accounts receivable-trade	972	5,65
Decrease (increase) in inventories	(724)	(1,132
Increase (decrease) in notes and accounts payable-trade	(7,181)	(8,804
Decrease (increase) in net defined benefit asset	(793)	(1,046
Decrease in assets and liabilities for Transportation Security Services	(3,563)	9,47
Other	5,045	(6,002
Subtotal	7,887	17,60
Interest and dividends income received	680	72
Interest expenses paid	(339)	(332
Income taxes paid	(5,636)	(5,474
Income taxes refund	100	1
Net cash provided by (used in) operating activities	2,693	12,53

	Six months ended	Six months ended
	September 30, 2014	September 30, 2015
Net cash provided by (used in) investing activities	* ·	<b>^</b>
Decrease (increase) in time deposits	(895)	174
Purchase of property, plant and equipment	(4,676)	(6,641
Proceeds from sales of property, plant and equipment	2	1
Purchase of investment securities	(440)	(1,076
Proceeds from sales of investment securities	319	98
Purchase of shares of subsidiaries	(498)	
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(1,110)	
Decrease (increase) in short-term loans receivable	(13)	(30
Payments of long-term loans receivable	(47)	(16
Collection of long-term loans receivable	79	4
Other	395	16
Net cash provided by (used in) investing activities	(6,887)	(6,38
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	6,440	(4,84)
Proceeds from long-term loans payable	360	36
Repayment of long-term loans payable	(1,632)	(1,789
Redemption of bonds	(25)	(32
Purchase of treasury stock	(0)	()
Repayments of lease obligations	(1,286)	(1,58
Cash dividends paid	(1,759)	(2,060
Cash dividends paid to minority shareholders	(401)	(400
Net cash provided by (used in) financing activities	1,695	(10,360
Effect of exchange rate change on cash and cash equivalents	0	(13
Net increase (decrease) in cash and cash equivalents	(2,497)	(4,229
Cash and cash equivalents at beginning of period	35,791	37,97
Cash and cash equivalents at end of period	33,294	33,74

Information regarding production, orders, and sales

a. Production

The ALSOK Group does not conduct production. Contracts for each business category are as follows.

(Number of contracts)

Business segment	As of September 30, 2015	YoY(%)
Security Services		
Electronic Security Services	832,960	17.3
Stationed Security Services	3,782	6.1
Transportation Security Services	60,328	5.4
Total	897,070	16.3
General Property Management and Fire Protection Services	78,224	11.9
Total for reportable segments	975,294	16.0
Long-term Care and Other Services	30,514	108.6
Total	1,005,808	17.6

b. Sales

Sales for each business category are as follows.

ales for each business category are as follows.		(Millions of
Business segment	Six months ended September 30, 2015	YoY(%)
Security Services		
Electronic Security Services	81,067	6.3
Stationed Security Services	46,086	7.5
Transportation Security Services	27,106	4.8
Total	154,261	6.4
General Property Management and Fire Protection Services	24,024	(3.6)
Total for reportable segments	178,285	4.9
Long-term Care and Other Services	5,474	252.2
Total	183,759	7.2

Note: 1. Values have not been adjusted for income taxes and other taxes.

2. No one customer accounts for over 10% of total sales.

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